

Income as well as Life Insurance

This is the major component of both the Protected IRA Plus Program (PIPP) and Insured Asset Conversion Trust (IACT) programs, where the emphasis is placed on creating new income opportunities, tax advantages, and asset growth potential.

When clients understand how a policy can help support retirement, supplement business income, or create financial flexibility, the conversation changes from “cost” to “value.” People are much more likely to purchase a solution that benefits them while they are living, not just after death. We always give our clients income